

Message Text

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PAGE 01 NDJAME 02010 240717Z
ACTION AF-10

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P 231253Z MAY 78
FM AMEMBASSY NDJAMENA
TO SECSTATE WASHDC PRIORITY 7171
USDOC WASHDC PRIORITY

UNCLAS NDJAMENA 2010

DEPT AF/W FOR MARK EATON

E.OM 11652: N/A
TAGS: BEXP, CD
SUBJ: ASSISTANCE TO CHADIAN BUSINESSMAN

1. LOCAL BUSINESSMAN, AHMED DAYEH MATTO, TODAY CALLED ON EMBASSY TO PICK UP VISA DN REQUEST USG ASSISTANCE. WE FURNISHED LISTS FROM TRADE REGISTERS IN COMMERICAL LIBRARY. MATTO ARRIVES NEW YORK MAY 25 ON TWO-WEEK BUSINESS TRIP. HE IS STOCK HOLDER IN AND DIRECTOR OF SOTIERE (CHADIAN COMPANY FOR IMPORTATION AND INTERNATIONAL REPRESENTATIONS). MATTO WAS OFFICIAL OF FORMER TOMBALBAYE REGIME, WHO SERVED AS DCM AT CHADIAN UN MISSION, AND WHOSE YOUNG SON WAS PERMANENTLY PARALYZED IN NEW YORK CAR ACCIDENT. HE WAS RELEASED AS POLITICAL PRISONER IN NOVEMBER 1977 AND MAY WELL REGAIN SIGNIFICANCE ON LOCAL POLITICAL SCENE. EMBASSY IS INTERESTED IN HELPING MATTO AS LEGITIMATE BUSINESSMAN, FOR COMPASSIONATE REASONS, AND FOR HIS POTENTIAL IMPORTANCE IN FUTURE.

2. MATTO DESIRES IMPORT SALT, FERTILIZER AND PESTICIDES, AND IS INTERESTED IN ACQUIRING COMPONENTS TO INSTALL AN ICE-MAKING PLANT IN NDJAMENA. HE WILL SPEND 10 DAYS IN NEW YORK, DURING WHICH TIME HE
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PLANS CONTACT DEPARTMENT OF COMMERCE FIELD OFFICE. HE ALSO WILL VISIT SEVERAL OTHER CITIES, BASED ON THEIR RECOMMENDATIONS. WHILE IN NEW YORK, HE CAN BE CONTACTED THROUGH THE CHADIAN MISSION TO THE UNITED NATIONS.

3. MATTO HAS SEVERAL FIRM ORDERS IN HIS BRIEFCASE

AS WELL AS A NUMBER OF PROJECTS. HE SUPPLIES
FOR 1,000 TONS OF COARSE SALT AND 1,000 TONS OF FINE
SALT, PACKAGED IN 20 KILOGRAM SACKS. SACKS. HE WANTS
SUPPLIES FOR 60 TONS OF 20 PERCENT DIELDRIN PULVERIZING
PESTICIDE AND 60 TONS OF 20 PERCENT HEPTACHLOR POWDER,
EACH IN 50 POUND SACKS. HE ALSO WANTS TO PLACE ORDERS
FOR THREE 12,000 TON BATCHES OF FERTILIZER OF FOLLOWING
FORMULAS:

19 NITROGEN - 12 POTASSIUM - 12 PHOSPHORIC
ACID - 5 SULPHUR:

22 NITROGEN - 18 POTASSIUM - 12 PHOSPHORIC
ACID- 6 SULPHUR; AND

45 AMMONIA - 20 AMMONIA PHOSPHATE - 50 POTASSIUM
PHOSPHATE.

4. SOTIERI IS PLANNING TO ESTABLISH AN ICE-MAKING
PLANT WITH A 25-TON/DAY CAPACITY IN THE CITY OF
NDJAMENA AND NEEDS BOTH ENGINEERING PLANS AND
COMPONENTS FOR ITS INSTALLATION. MATTO WOULD
APPRECIATE COMMERCE ASSISTANCE IN LOCATING REPUTABLE
FIRM CAPABLE OF SUPPLYING BOTH.

5. ACTION REQUESTED: WE WOULD GREATLY APPRECIATE
CHAD DESK URGING COMMERCE DEPARTMENT TO TRANSMIT
THIS LAST-MINUTE REQUEST TO ITS NEW YORK FIELD OFFICE
AND URGE THE LATTER TO ASSIST MR. MATTO DURING HIS
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VISIT. BRADFORD

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